

## Director

**Company:** PRMA Consulting Ltd

**Location:** Fleet, Hampshire

**Type:** Permanent

**Salary:** On application, and commensurate with experience

**Benefits:** Competitive salary, performance-related bonus, pension, life insurance, private healthcare, group income protection, perkbox (discounts including shopping, cinema and restaurants), flexible working

PRMA Consulting is a fast-growing company specializing in the pricing, reimbursement and market access of pharmaceuticals. We work with our clients to deliver strategic solutions that maximize the market opportunity for their products. This can involve formulating health economic outcomes and pricing strategy, and building and communicating evidence-based value propositions across international healthcare systems.

We are headquartered in the UK, with offices in the UK, US, and Greece, and country experts around the world. Our clients include the top 20 global pharmaceutical companies, and biotechnology, medical device, and diagnostic companies.

PRMA Consulting provides a stimulating and challenging work environment, and clear career progression for self-motivated talented individuals. We have a strong focus on quality and encourage all our staff to take ownership and responsibility of projects whilst working across and within teams.

We are seeking a Director who will develop and execute on pragmatic and creative market access strategies for truly innovative products. This is an exciting opportunity to make a real difference in a mid-sized consultancy.

The opportunity balances both strategic and operational influence, and will include coaching project teams to ensure high-quality deliverables to meet client needs, as well as being involved in hands-on project delivery. The Director will be expected to take a leadership role in the overall strategic direction of the business, development of service offerings, and ensuring projects are delivered to the highest technical and strategic levels of quality and insight.

### **Duties and responsibilities of the role**

Duties will include developing strategies and research plans to develop and communicate evidence-based value propositions internationally. The successful candidate will need deep knowledge of global HTA processes and requirements, and methodological/analytic methods to drive client relevant market access strategies and support business development discussions. This role will involve client engagement and account management of the growing client list.

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The Director will be accountable for the day-to-day delivery of multiple complex, multi-geography projects on time, to budget, and to the highest quality, and will achieve this with successful client management and engaged project teams.

The role will also require input to project content, including high-quality technical and strategic advice.

## Requirements

- Demonstrated track record of high performance, ideally in the consulting or pharmaceutical sectors, and with client-facing experience
- Demonstrated knowledge and experience of developing results-based market access strategies
- Broad understanding of international HTA and reimbursement processes
- Outstanding work ethic and commitment to delivering timely, high-quality work
- Proven organisational ability and skills to effectively prioritise competing demands across multiple projects
- First-rate written and verbal communication skills
- Experience of people management (coaching/mentoring)
- Experience presenting papers at national or international conferences

## Application

If you feel you have the skills and experience to add value to our team then please forward your CV and a covering letter to [jobs@prmaconsulting.com](mailto:jobs@prmaconsulting.com) also stating your current or expected salary package.

For further details please visit our website [www.prmaconsulting.com](http://www.prmaconsulting.com) or call us on +44 (0)1252 786284.

Applicants must be eligible to live and work in the EU.

**No agencies.**

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